

## Curriculum Vitae Ulrich Stüssi

Zuerich, January 1, 2010

1005/UWS/CG

### Personal

Ulrich Walter Stüssi  
born July 2, 1945, Switzerland  
Swiss citizen  
german, english, french, italian, spanish (knowledge)

### Professional Training

1969          Diploma as Engineer (Aircraft Engineering) at Federal Institute of  
Technology, Zuerich  
1975          Dr. sc. techn. (Ph. D) in Applied Mechanics at Federal Institute of  
Technology, Zuerich  
1977          Course in Nuclear Engineering at ETH Lausanne  
1979-87      General Staff training at Swiss army, last rank: colonel in General Staff  
1991          Executive Program at Stanford University, California  
1996          Executive Program in Strategy and Organisation at Stanford University,  
California

### Business Functions

1976-79      Basler&Hofmann, Zuerich: projectmanagement, design (nuclear power  
plants)  
1979-81      MARC, Palo Alto, USA: vice president marketing and sales at corporate  
level (CAE computer software industry)  
1981-92      Tensor AG, Zürich, CEO (CAE software for mechanical industry)  
1993-        Stüssi & Partner, Zuerich: partner and owner (strategic turnaround  
management, strategic technology innovation)  
Various mandates as turnaround manager and Board member  
(see next page)  
2012-        Jossi AG, Islikon, CEO

### Contact Address

Stüssi & Partner, Dolderstrasse 14, CH-8032 Zuerich, Switzerland  
phone office +41 44 262 42 24  
fax +41 44 262 42 28  
mail [info@stuessi-partner.ch](mailto:info@stuessi-partner.ch)

## Professional Experience

### Member of Board of Directors

Responsibility as Chairman or member of the Board in turnaround or growth situations (strategic, financial, operations, M&A), partially also as investor.

1981-92	TENSOR AG (CAE software for mechanical industry)
1995-97	Posalux SA, Biel (machine tools)
1995-97	Schmutz SA, Crissier (steel trading)
2000-02	Schneider Dämmtechnik AG, Winterthur (isolation products)
2001-03	Sihl AG, Zürich (paper industry), with subsidiaries in Germany
2001-04	HM Holding AG, Frauenfeld (trading)
1997-05	Blattmann + Co AG, Wädenswil (trading), with subsidiary in Taiwan
2001-06	Eugen Seitz AG, Wetzikon (valves technologies), with subsidiary in PRC
2004-06	Napac Holding AG and Napac Schweiz AG, Sirmach (nature pots)
2004-06	Capan AG, Zürich (financing holding)
2005-06	Napac Biotech. Inc., Spartanburg SC, USA (nature pots)
1997-06	Blattmann Cerestar AG, Wädenswil (nutrition production, J/V with Cargill)
1997-07	Blattmann +Co. AG, Wädenswil (agriculture commodities trading)
1997-08	Silo AG Brunnen, Brunnen (grain silo)
1999-08	montena sa, Matran (electronic components, mechanical system builder, special machines, powder handling systems), with subsidiary in PRC
2006-08	swisspolymera sa, Payerne (systems for recycling of plastics)
1999-09	métar sa, Matran and Shanghai (special machines)
2002-	PROSE AG, Winterthur (rolling stock components, engineering, change management, with subsidiary in Germany)
2005-	ETeCH AG, Zürich (seed money investment fond)
2010-13	Schaetti AG, Wallisellen (polyester, polyamides, with subsidiaries in Germany and PRC)
2007-14	SuSoS AG, Zürich (surface technologies on nano-scale)
2005-	Jossi Holding AG, Islikon (mechatronic systems and medical instruments)
2006-	Hocoma AG, Schwerzenbach (rehabilitation systems, medtech)
2012-	NeMoDevices, Zürich (neuromonitoring systems, medtech)
2013-	Albis Technologies Holding AG, Zürich (telecommunication)

### **Special Expertise**

- Corporate Governance
- Market and Business Mechanics in Europe, USA and PRC
- Sales and Marketing
- Innovation (Technology, Business Models)
- Supply Chain Management, Production
- Process Reengineering
- M&A incl. Real Estates
- Financing
- Turnarounds, Change Management

### **Miscellaneous**

- 1997-03 Business Angels Club, Zürich, founder and initial president
- 1999-10 Member of the Board of Realgymnasium Rämibühl, Zuerich
- 2004- Technology Transfer ETHZ-SME, initiator and initial president
- 2011- Orchester vom See, founder, president and conductor

Ulrich Stüssi